



Received & Inspected
OCT 31 2011
FCC Mail Room

October 22, 2011

Letter of Appeal
Marlene H. Dortch, Secretary
FCC, Office of the Secretary
445 12th Street SW
Washington, DC 20554

Re: Esperanza Academy Charter School
Billed Entity Number: 123420
Funding Year: 2006 (07/1/2010 - 06/30/2011)
471 Application Number: 745332
Funding Request Numbers: 2011696, 2911737, and 2011751
CC Docket No. 02-6

We are writing to request a review the decision not to fund FRNs 2011696, 2911737, and 2011751, as indicated in the recently received Funding Commitment Decision Letter (FCDL) dated August 25, 2011.

The FCDL offered explanation that the DENIAL of this funding request was

- FRN 2011696 – PBX – “*did not sufficiently demonstrate that the NEC IPS IP PBX System are eligible for discounts.*”
- FRN 2011737 – PBX Maintenance Agreement – “*did not sufficiently demonstrate that the NEC IPS IP PBX System are eligible for discounts.*”
- FRN 2011751 – PVBX Maintenance Agreement – “*not sufficiently demonstrate that the following items: Video Modulator Pair, Video Modulator Supply, Agile Modulators, Back up UPS APC 2200 RM3U and PVBX Switch are eligible.*”

This is not correct. We supplied the PIA reviewer with sufficient information to support our funding request. In fact, the information provided to this reviewer has been supplied to other reviewers for the same products and were approved. If it was not sufficient, the reviewer should have contacted us to inform us that the documentation was not sufficient.

It was apparent to us that the reviewer had not reviewed the Item 21 attachments we had sent after we received a letter questioning the lack of documentation to make a determination for 13 FRN. WE responded by identifying each project and FRN and pointing out that the information he was requesting was included in our Item 21 attachments. All but 4 FRNs were then approved but the reviewer did not contact us about the 4 FRNs that were to be denied.

We believe that the reviewer must not have seen the documentation for FRNs 2011696 and 2011737 that included a line-by-line listing of each component, including pricing. This would have satisfied the posed set of questions:

- the make and model of the product,
- documentation identifying the cost associated with the product/service and its component parts,
- a breakdown of the components that make up a product,
- documentation identifying the cost associated with the maintenance, installation, or warranty of ineligible equipment, etc.



For FRN 2011751, the product had been purchased through prior eRate funds, and we thought we'd included the URL that lists the product components and pricing along with the listing of the manufacturer and parts. If the response was insufficient, then we would have expected a follow up contact to inform us that more was needed.

In light of the above facts, we believe that FRNs 2011696, 2911737, and 2011751 were denied in error and that the funding decision be reversed.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Martin Friedman', with a long horizontal flourish extending to the right.

Martin Friedman,
Consultant, Esperanza Academy Charter School

Attachments: Copy of response to USAC PIA Reviewer
Relevant Item 21 Attachment documents

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Schools and Libraries Division

June 5, 2010

Lorena McLean
Associate Manager-PIA Reviewer
Schools and Libraries
Telephone/Fax

lmclean@sl.universalservice.org

973-581-7580/973-599-6579

ESPERANZA ACADEMY
Application Number

745332

Response Due Date: June 14, 2010

Ms McLean,

Mildred Amil is no longer with the school. We have contacted USAC and submitted a change of contact to David Rossi. Your reply follows.

I – For FRN(s) 2011617, 2011636, 2011645, 2011676, 2011683 and 2011696, the documentation provided in the Item 21 Attachments is not sufficient to determine the eligibility of your request(s). Please provide a detailed list of the products and services you are requesting, such as:

- the make and model of the product,
- documentation identifying the cost associated with the product/service and its component parts,
- a breakdown of the components that make up a product,
- documentation identifying the cost associated with the maintenance, installation, or warranty of ineligible equipment, etc.

FRN 2011617 is for Servers, FRN 2011636 is for Cabling, FRN 2011645 is for LAN Electronics, FRN 2011676 is for a Video Distribution System, FRN 2011683 is for a Tape Backup, and FRN 2011696 is for a PBX. All of the information you request was included in the Item 21 documents submitted on April 20th and are attached here.

II. Based on the documentation that you have provided, your FY2010 Form 471 application # 745332 FRN 2011706, 2011718, 2011737, 2011751, 2011759 and 2011771 includes a request for Basic Maintenance of Internal Connections. However, we were not able to determine the eligibility of your request.

Please provide additional detailed information about your request, including a complete list of equipment to be maintained, equipment quantities, and make and model number.

FRN 2011706 is for a LAN Maintenance Agreement, FRN 2011718 is for a Wire & Cable Maintenance Agreement, FRN 2011737 is for a Maintenance Agreement on an existing PBX, FRN 2011751 is for a Maintenance Agreement on an existing PVBX, FRN 2011759 is for warranties on existing servers, and FRN 2011771 is for warranties on existing switches. All of the information you request was included in the Item 21 documents submitted on April 20th and are attached here.

Esperanza Academy Charter School – 471 #745332
EACS_Y13-2 - eRate Year 13
Item #21 Attachments

ATTACHMENT #1

FRN 2011617

Micro Technology Groupe, Inc.
Servers @ \$31,291.75
1 – DNS, 1 – DHCP, 1 - eMail

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ATTACHMENT #2

FRN 2011636

ComTec Systems, Inc.
Cabling @ \$226,365.50

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ATTACHMENT #3

FRN 2011645

Micro Technology Groupe, Inc.
Network Electronics @ \$123,714.00

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ATTACHMENT #4

FRN 2011676

Interactive Digital Solutions, LLC
Video Distribution System @ \$51,862.84

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ATTACHMENT #5

FRN 2011683

Micro Technology Groupe, Inc.
Optical Tape Back Up @ \$43,486.00

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Esperanza Academy Charter School – 471 #745332
EACS_Y13-2 - eRate Year 13
Item #21 Attachments

ATTACHMENT #6

FRN 2011696

ComTec Systems, Inc.
PBX @ \$52,847.35

ATTACHMENT #7

FRN 2011706

Micro Technology Groupe, Inc.
LAN Maintenance Agreement @ \$43,750.00/year (\$3,645.83/mo)
1st year of 3-year contract

3	HP Blade Servers – BL20p G3 (1 – DNS; 1 – DHCP; 1 – Exchange email)
4	Cisco Switches -3750 – 48 port
16	Cisco GBICs
1	Cisco Catalyst 2821 XM Dual
8	Cisco Catalyst -3560G-48
1	Cisco PIX 525UR Firewall
2	Cisco 3825 Port T1 CSU/DSU WAN card
2	APC UPS RT 1500VA
4	APC UPS RT 2000VA RM 120A
1	HP StorageWorks tape back up
20	Cisco Aironet 1230AG
2	Cisco Aironet 1240AG

ATTACHMENT #8

FRN 2011718

Micro Technology Groupe, Inc.
Wire & Cable Maintenance Agreement @ \$6,800.00/year (\$566.67/mo)
1st year of 3-year contract

Esperanza Academy Charter School – 471 #745332
EACS_Y13-2 - eRate Year 13
Item #21 Attachments

ATTACHMENT #9
FRN 2011737

ComTec Systems, Inc.
PBX Maintenance Agreement @ \$21,500.00/year (\$1,791.67/mo)

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ATTACHMENT #10
FRN 2011751

Micro Technology Groupe, Inc.
PVBX Maintenance @ \$13,000/year (\$1,083.33/mo)
1st year of 3-year contract

Innovative Technology PVBX Unit

1	32x32 PVBX Switch
25	Video Modulator Pair
2	Video Modulator Supply
3	Agile Modulator
1	Back up UPS APC 2200 RM3U

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ATTACHMENT #11
FRN 2011759

Micro Technology Groupe, Inc.
Extended Warranty- Servers @ \$525.00/year (\$43.75/mo)
(3) HP Blade Servers – BL20p G3 servers (as above)

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ATTACHMENT #12
FRN 2011771

ComTec Systems, Inc.
Extended Warranty- Switches @ \$45,853.32/year (\$3,821.11/mo)

=====



ComTec Systems Inc

Phone: (856) 691-5111 Fax: (856) 696-4666
2658 NW Blvd
Vineland, NJ 08360

Quote

No.: **14614**
Date: 1/14/2010

Prepared for:
Mildred Amill
Nueva Esperanza Academy
301 West Hunting Park Ave.
Philadelphia, PA 19140 U.S.A.

FRN: 2011696

Prepared by: Michael Vertolli - Job: New System Proposal
Account No.: 4446
Phone: (215) 457-3667
Fax: (215) 457-4381

Qty.	Part Number	Description	UOM	Sell	Total
#13	PBX				
	YEAR 13				
	470 #900100000800272				
	SPIN #143008185				
1	805008	NEC IPS IP Starter Main System PBX	EA	\$4,500.00	\$4,500.00
	Fully equipped NEC IPS PBX, Includes: Project Management Pre-Field, Consultation, Design/Engineering Pre-staging Installation Programming Testing Training				
2	150018	ICS VS PIMMD (UA) ICS VS PIMMD (UA); SN1617 PIMMD; COVER PARTS ASSEMBLY; PZ-PW121; AC CORD-B-U; PWR CNT CA-D; SIDE PANEL (UL). Port Interface Module for NEAX 2000: IPS; MAX. 64 LT Ports per PIM; MAX. 8 PIMs (312 LT Ports/System); 14 Card Slots per PIM, Capacity: LT/AP SLOT: 11/PIM; LT/AP/FP 1/PIM; PFT SLOT: 1/PIM; LT/AP Cards mount any slot except: MP/FP & PFT SLOT.	EA	\$1,353.00	\$2,706.00
1	150114	PN-8LCAA 8 Line Analog Station Card. Message waiting lamp control, MW power from PZ-PW121 Power Supply via backplane of IVS2 and IPS systems. 8 circuits momentary open, line test functions: 8 circuits.	EA	\$866.25	\$866.25
1	150116	PN-8COTQ (8 Circuit Analog CALLER ID Trunk Loop Start) with Disconnect Supervision Requires SPN-4RSTC.	EA	\$1,356.00	\$1,356.00
10	150223	PN-8DLCP 8 circuit digital line card, used for D term Series III, E and I terminals, DSS console and Desk CON (SN-716).	EA	\$868.00	\$8,680.00
1	150441	Key Keeper (FD) Floppy Disk that holds selected Key Files from "Capacity/Option" section 4.1.3	EA	\$1.575	\$1.58
3	150629	LT-64 Ports	EA	\$474.00	\$1,422.00

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Account No.: 4446
Phone: (215) 457-3667
Fax: (215) 457-4381

Qty.	Part Number	Description	UOM	Soll	Total
		<i>64 Port Line/Trunk Key (Incremental). Available with 3300 Series R8 Software and provides LT Port Licenses in 64 port increments from 64 to 1020 ports. Stand alone system maximum 512 LT ports. Remote PIM Network Maximum 1020 LT ports.</i>			
1	151004	RS-NORM-4S Cable-A CCIS Analog Cable, 13.1 ft. (4.0m)-Required for Connecting the PN-SOOO (CCH) to modem.	EA	\$173.25	\$173.25
2	151008	Power Cable-A DC Power Cable (PZ-PW121 to PZPW121) or (PZ-PW86 to PZ-PW86). Required for multiple PIMs with Internal & External Battery Back Up. One per 2-PIMs with Internal Battery; One per 2-PIMs or Three per 4-PIMs with External Battery.	EA	\$63.00	\$126.00
1	151013	48-TW-0.7 CONN Cable BUS Interface cable, 2.3ft. Used to connect NEAX1000 and NEAX2000 IVS to BS00 and BS01. Used to connect NEAX IVS2 and IPS BUS Connector to each when the system is a multiple-PIM configuration. Configurations: 3 per 4-PIMs 1 per 2-Module stack.	EA	\$189.00	\$189.00
	151015	48-TW-1 CONN CA BUS Interface Cable. Used to connect NEAX 2000 IVS to BS00 and BS01. Used to connect NEAX IVS 2 PIMF to PIMF. Connects PIM 0 to PIM 4 in 19 Rack Mounted System. 3.2 feet, 1 Meter long	EA	\$236.25	\$236.25
1	151029	MAT CA-T Cable Connects between AD-40 PC and CPU. Required for Voice Mail Soft-Key function available with 2100 Series Software or higher.	EA	\$228.04	\$228.04
1	151142	ICS VS BASE-C (UA) BASE & TOP ASSEMBLY; 1 per Module Stack Max of 5 Modules per Stack. One Included with both IP & TDM System Package. ICS VS BASE-C (UA); SN1545 BASE; BASE ASSEM.; KR-61 CORD BUSH; WARNING LABEL; TOP COVER ASSEM.; PWR CNT CA-E; AC CORD D-U.	EA	\$206.32	\$206.32
1	151231	SPN-24PRTA-C Digital Trunk/C-Channel Handler (TI/CCH)-Provides ISDN Name Display NI-2, 2100 series or higher. Combination card includes TI and DCH. 1.5M Digital Trunk Interface. Uses 25 Application Time Slots. Max 8 ISDN PRI w/this Interface.AP Number 4-15 & 20-31 Lower AP Hwy and Upper AP Hwy.	EA	\$3,158.00	\$3,158.00
1	151267	SPN-4RSTC (AP) 4 Circuit FSK Receiver for Analog Trunk-Caller ID Max:4-Cards including RSTB and RSTB-911 AP number 4-12, Lower AP Hwy. Used with 150107 PN-8COTS.	EA	\$1,102.50	\$1,102.50
2	151301	INT BATTERY Internal system battery & Cable-Two 3AH Batteries. One INT Battery per PIM.	EA	\$126.00	\$252.00
1	151369	19 INCH RACK BRACKET (A) 19" Bracket for Rack Mounting of PIM. One Required per PIM for PIM 2, 3, & 4 in first stack and one required per PIM for PIM 6, 7, & 8 in second stack. Used with 151371.	EA	\$193.26	\$193.26

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Mildred Amill
Nueva Esperanza Academy
301 West Hunting Park Ave.
Philadelphia, PA 19140 U.S.A.

Prepared by: Michael Vertolli - Job: New System Proposal
Account No.: 4446
Phone: (215) 457-3667
Fax: (215) 457-4381

Qty.	Part Number	Description	UOM	Sell	Total
1	151371	19 INCH RACK BRACKET (B) <i>19" Bracket for Rack Mounting of First PIM in Stack. One Used for PIM 1 first module stack and one used for PIM 5 in second stack. Used with 151369.</i>	EA	\$289.90	\$289.90
1	151409	PN-CP15 <i>Firmware Processor Card - required when 3 or more PIM's are mounted. Used to increase DHCA for 1 and 2 PIM's 1 per 2-PIMs-even numbered PIMs. Built-In BSO1 function.</i>	EA	\$5,526.00	\$5,526.00
1	805009	Shipping Handling Charges	EA	\$2,545.00	\$2,545.00
1.00	885007	Preferred Rate PBX Engineer <i>Engineer Technical Rates - Discounted rate for customers covered under a warranty/maintenance agreement.</i>	HR	\$8,575.00	\$8,575.00
1	816001	Warranty Bronze Labor <i>Bronze (Labor Only) Option: This contract covers labor charges for service calls during normal business hours. Visit charges will apply. Other services covered under this contract are: reduced hourly rates on MAC (moves add or changes), flat rate visit charge, reduced minimum time on site, priority scheduling on service calls, advanced product replacement.</i>	EA	\$3,528.00	\$3,528.00
1	0160190	AD-64 8 Port Voicemail <i>Automated Speech Recognition (ASR) provides subscribers with the ability to navigate their mailbox options using speech commands. By speaking simple commands into any telephone, you can navigate your voice mailbox and change personal options. One Free Session of the ASR engine is provided with any new NEAXMail AD-64 version 2.2 S/W Port License (excludes Limited Systems) or 2.2 S/W Version Upgrade.</i>	EA	\$6,987.00	\$6,987.00
2	0160188	AD-64 D/82JCT-U PCI <i>Digital Dterm Voice Card.</i>	EA	\$0.00	\$0.00
1	0160189	AD-64 Exchange/Notes TTS 1st Session <i>The purchase of a NEAXMail AD-64 Port Software License is eligible for one Free Session of TTS. Additional sessions are purchased separately. Text-to-Speech is supported with NEAXMail AD-64 software version 2.2 or higher.</i>	EA	\$0.00	\$0.00
1	0160202	AD-64 Third Party Software	EA	\$0.00	\$0.00

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 Phone: (215) 457-3667
 Fax: (215) 457-4381

Qty.	Part Number	Description	UOM	Sell	Total
<i>Operating System and Utilities Software: The third party software includes: Windows 2000 Server software (Runtime Edition) with Service Pack 4; PcAnywhere 10.5 or higher.</i>					
1	0161762	AD-40/REP External Modem	EA	\$0.00	\$0.00
1	0161797	Unified Messaging, 50-Seat <i>Provides ViewMail, ViewMail for Microsoft Messaging and ViewCall Plus in 50 Seat increments.</i>	EA	\$0.00	\$0.00
1	0161803	AD-64 S/W License; 8 Port <i>Each Port Software License includes: (1) NEAXMail Ad-64 software CD set; documentation, system key, (1) ActiveFax s/w license; 25 seats of ViewCall Plus, 25 seats of ViewMail/ViewMail/VML and ViewFax (fax board(s) not included). Voice board(s), server platform, Windows 2000 Server and pcAnywhere are required but not included in these licenses.</i>	EA	\$0.00	\$0.00
1	0161815	AD-64 LTD. OS & UTILITIES S/W	EA	\$0.00	\$0.00
1	0161975	AD64, VFX/4IJCT-LS PCI Fax <i>The VFX/4IJCT-LS fax card provides 4 fax ports on a single PCI Card. ActiveFax software licenses (NEC# 0161976) are not included and are sold separately.</i>	EA	\$0.00	\$0.00
1	0161976	AD64 ActiveFax Soft Ware License (1 port) <i>Optional ActiveFax Software: Includes: (1) Software Port License of ActiveFax. Maximum ActiveFax Software capacity is 8 in a single system. Fax cards (NEC # 0161973) are not included and are sold separately.</i>	EA	\$0.00	\$0.00
1	0161814	AD-64 Add System Languages <i>Up to nine languages may be ordered per system. On complete system orders, US English is the default language for all systems, unless otherwise specified.</i>	EA	\$0.00	\$0.00
1	0161983	AD-64, Dell GX270 <i>Platform Specs: CPU-Pentium 4 2.26GHz; RAM-512MG (4GB); PCI Slots (voltage)-4 slots total-all are PCI (5-volt); storage hours-1650; hard disk drive size 20GB IDE; maximum wattage-250 watts.</i>	EA	\$0.00	\$0.00
1	0161992	512MB DDR RAM-DELL GX270 ONLY	EA	\$0.00	\$0.00
1	150647	32 IP Seat License Promotion	EA	\$0.00	\$0.00

Initial

**ComTec Systems Inc**

Phone: (856) 691-5111 Fax: (856) 696-4666
2658 NW Blvd
Vineland, NJ 08360

Quote

No.: **14614**
Date: **1/14/2010**

Prepared for:
Mildred Amill
Nueva Esperanza Academy
301 West Hunting Park Ave.
Philadelphia, PA 19140 U.S.A.

Prepared by: Michael Vertolli - Job: New System Proposal
Account No.: 4446
Phone: (215) 457-3667
Fax: (215) 457-4381

Qty.	Part Number	Description	UOM	Sell	Total
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Item Total: **\$52,847.35**

SPIN #: 143008185 **Total: \$52,847.35**

Prices are firm until 2/13/2010

Quoted by: Michael Vertolli, mvertolli@comtecusa.net

Date: 1/14/2010

The terms and conditions of this quote are based on the attached legalities and approval of funding
If accepting, please sign and fax back to ComTec at 856-696-4666

Accepted by:

Date: 1/22/10

Initial



ComTec Systems Inc

Phone: (856) 691-5111 Fax: (856) 696-4666
2658 NW Blvd
Vineland, NJ 08360

Quote

No.: **14618**
Date: 1/14/2010

Prepared for:
Mildred Amill
Nueva Esperanza Academy
301 West Hunting Park Ave.
Philadelphia, PA 19140 U.S.A.

Prepared by: Michael Vertolli - Job: New System Proposal
Account No.: 4446
Phone: (215) 457-3667
Fax: (215) 457-4381

FRN: 2011737

Qty.	Part Number	Description	UOM	Sell	Total
#16	PBX Maintenance				
	YEAR 13				
	470 #900100000800272				
	SPIN #143008185				
1	805008	GOLD MAINTENANCE SERVICE AGREEMENT	EA	\$0.00	\$0.00
	Gold Service Option: This contract covers parts replacement and labor for emergency service calls 24 hours a day seven days a week including holidays. Other services covered under this contract are: reduced hourly rates on MAC (moves adds or changes), fla				
6	150018	ICS VS PIMMD (UA) ICS VS PIMMD (UA); SN1617 PIMMD; COVER PARTS ASSEMBLY; PZ-PW121; AC CORD-B-U; PWR CNT CA-D; SIDE PANEL (UL). Port Interface Module for NEAX 2000: IPS; MAX. 64 LT Ports per PIM; MAX. 8 PIMs (312 LT Ports/System); 14 Card Slots per PIM, Capacity: LT/AP SLOT: 11/PIM; LT/AP/FP 1/PIM; PFT SLOT: 1/PIM; LT/AP Cards mount any slot except; MP/FP & PFT SLOT.	EA	\$0.00	\$0.00
1	150056	IP Starter 8 Seat System Pkg. B IP Starter System includes: ICS VS PIMMD (UA), ICS VS BASE-C (UA), SPN-CP24B (CPU), PZ-M606-A, SPN-8IPLA IP PAD-A, 64 Port Sys Software 3400 Series R9 (FD), Key Keeper (FD), 8 Seat License, and Matworx IPS. Provides R9 Features and 8IPLA IP PAD-B. Provides 8 IP Seat Licenses and 64 LT ports, 3 T1's/E1's, 3 ISDN-PRI, 48 SDN-BRI Trunks. Supports up to 952 IP stations, 312 LT Ports, 10 T1's/E1's, 8 ISDN-PRI, 96 ISDN-BRI Trunks. Configurations above the provided quantity will require the purchase of additional software keys to reach the supported values. NEC Customer Software License Agreement Required.	EA	\$0.00	\$0.00
2	150057	IP Remote PIM-B (IPS) IP Remote PIM-B includes: ICS VS PIMMD (UA), ICS VS BASE-C (UA), SPN-CP24B (CPU), PZ-M606-A, and SPN-8IPLA IP PAD-A.	EA	\$0.00	\$0.00
1	150113	PN-8COTS 8 circuit trunk (Ground/Loop start) with disconnect supervision.	EA	\$0.00	\$0.00
3	150114	PN-8LCAA 8 Line Analog Station Card. Message waiting lamp control, MW power from PZ-PW121 Power Supply via backplane of IVS2 and IPS systems. 8 circuits momentary open, line test functions: 8 circuit.	EA	\$0.00	\$0.00
3	150116	PN-8COTQ (8 Circuit Analog CALLER ID Trunk Loop Start) with Disconnect Supervision Requires SPN-4RSTC.	EA	\$0.00	\$0.00
1	150125	SPN-CFTC (AP)	EA	\$0.00	\$0.00

Initial



ComTec Systems Inc

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Quote

No.: 14618
Date: 1/14/2010

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Prepared by: Michael Vertolli - Job: New System Proposal
Account No.: 4446
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Fax: (215) 457-4381

Qty.	Part Number	Description	UOM	Sell	Total
		32 Party digital Conference (group call/Meet Me). Group Call Automatic, Group Call Broad Cast, Group Call Two Way Calling. Can be used as a Four 8-Party Conference groups (8+8+8+8), One 16-Party Conference group and Two 8-Party Conference groups (16+8+8), Two 16-party Conference groups (16+16), One 32-Party Conference group (32). Available 2100 Series R2 Software and above.			
45	150223	PN-8DLCP 8 circuit digital line card, used for D term Series III, E and I terminals, DSS console and Desk CON (SN-716).	EA	\$0.00	\$0.00
1	150441	Key Keeper (FD) Floppy Disk that holds selected Key Files from "CapacityOption" section 4.1.3	EA	\$0.00	\$0.00
5	150829	LT-64 Ports 64 Port Line/Trunk Key (Incremental). Available with 3300 Series R8 Software and provides LT Port Licenses in 64 port increments from 64 to 1020 ports. Stand alone system maximum 512 LT ports. Remote PIM Network Maximum 1020 LT ports.	EA	\$0.00	\$0.00
1	150680	R-PIM 1 Site License Site License for DMRP/IP remote PIM. One license required per Remote Site.	EA	\$0.00	\$0.00
1	151004	RS-NORM-4S Cable-A CCIS Analog Cable, 13.1 ft. (4.0m)-Required for Connecting the PN-SCOO (CCH) to modem.	EA	\$0.00	\$0.00
2	151008	Power Cable-A DC Power Cable (PZ-PW121 to PZPW121) or (PZ-PW86 to PZ-PW86). Required for multiple PIMs with Internal & External Battery Back Up. One per 2-PIMs with Internal Battery; One per 2-PIMs or Three per 4-PIMs with External Battery.	EA	\$0.00	\$0.00
3	151013	48-TW-0.7 CONN Cable BUS Interface cable, 2.3ft. Used to connect NEAX1000 and NEAX2000 IVS to BS00 and BS01. Used to connect NEAX IVS2 and IPS BUS Connector to each when the system is a multiple-PIM configuration. Configurations: 3 per 4-PIMs 1 per 2-Module stack.	EA	\$0.00	\$0.00
1	151015	48-TW-1 CONN CA BUS Interface Cable. Used to connect NEAX 2000 IVS to BS00 and BS01. Used to connect NEAX IVS 2 PIMF to PIMF. Connects PIM 0 to PIM 4 in 19 Rack Mounted System. 3.2 feet, 1 Meter long	EA	\$0.00	\$0.00
1	151029	MAT CA-T Cable Connects between AD-40 PC and CPU. Required for Voice Mail Soft-Key function available with 2100 Series Software or higher.	EA	\$0.00	\$0.00
1	161142	ICS VS BASE-C (UA)	EA	\$0.00	\$0.00

Initial OK



ComTec Systems Inc
 Phone: (856) 691-5111 Fax: (856) 696-4666
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Quote

No.: **14618**
 Date: **1/14/2010**

Prepared for:
 Mildred Amill
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 301 West Hunting Park Ave.
 Philadelphia, PA 19140 U.S.A.

Prepared by: Michael Vertolli - Job: New System Proposal
 Account No.: 4446
 Phone: (215) 457-3667
 Fax: (215) 457-4381

Qty.	Part Number	Description	UOM	Sell	Total
		<i>BASE & TOP ASSEMBLY; 1 per Module Stack Max of 3 Modules per Stack. One Included with both IP & TDM System Package. ICS VS BASE-C (UA); SN1545 BASE; BASE ASSEM.; KR-61 CORD BUSH; WARNING LABEL; TOP COVER ASSEM.; PWR CNT CA-E; AC CORD D-U.</i>			
3	151231	SPN-24PRTA-C <i>Digital Trunk/C-Channel Handler (T1/CCH)-Provides ISDN Name Display NI-2, 2100 series or higher. Combination card includes T1 and DCH. 1.5M Digital Trunk Interface. Uses 25 Application Time Slots. Max 8 ISDN PRI w/this Interface AP Number 4-15 & 20-31 Lower AP Hwy and Upper AP Hwy.</i>	EA	\$0.00	\$0.00
1	151267	SPN-4RSTC (AP) <i>4 Circuit FSK Receiver for Analog Trunk-Caller ID Max: 4-Cards including RSTB and RSTB-911 AP number 4-12. Lower AP Hwy. Used with 150107 PN-8COTS.</i>	EA	\$0.00	\$0.00
5	151301	INT BATTERY <i>Internal system battery & Cable-Two 3AH Batteries. One INT Battery per PIM.</i>	EA	\$0.00	\$0.00
3	151369	19 INCH RACK BRACKET (A) <i>19" Bracket for Rack Mounting of PIM. One Required per PIM for PIM 2, 3, & 4 in first stack and one required per PIM for PIM 6, 7, & 8 in second stack. Used with 151371.</i>	EA	\$0.00	\$0.00
3	151371	19 INCH RACK BRACKET (B) <i>19" Bracket for Rack Mounting of First PIM in Stack. One Used for PIM 1 first module stack and one used for PIM 5 in second stack. Used with 151369.</i>	EA	\$0.00	\$0.00
4	151409	PN-CP15 <i>Firmware Processor Card - required when 3 or more PIM's are mounted. Used to increase BHCA for 1 and 2 PIM's 1 per 2-PIMs-even numbered PIMs. Built-In BS01 function.</i>	EA	\$0.00	\$0.00
1	0160190	AD-64 16 Port Voicemail <i>Automated Speech Recognition (ASR) provides subscribers with the ability to navigate their mailbox options using speech commands. By speaking simple commands into any telephone, you can navigate your voice mailbox and change personal options. One Free Session of the ASR engine is provided with any new NEAXMail AD-64 version 2.2 S/W Port License (excludes Limited Systems) or 2.2 S/W Version Upgrade.</i>	EA	\$0.00	\$0.00
2	0160188	AD-64 D/82JCT-U PCI <i>Digital Dterm Voice Card.</i>	EA	\$0.00	\$0.00
1	0160189	AD-64 Exchange/Notes TTS 1st Session <i>The purchase of a NEAXMail AD-64 Port Software License is eligible for one Free Session of TTS. Additional sessions are purchased separately. Text-to-Speech is supported with NEAXMail AD-64 software version 2.2 or higher.</i>	EA	\$0.00	\$0.00

Initial

**ComTec Systems Inc**

Phone: (856) 691-5111 Fax: (856) 696-4666
 2658 NW Blvd
 Vineland, NJ 08360

Quote

No.: **14618**
 Date: **1/14/2010**

Prepared for:
 Mildred Amill
 Nueva Esperanza Academy
 301 West Hunting Park Ave.
 Philadelphia, PA 19140 U.S.A.

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Qty.	Part Number	Description	UOM	Sell	Total
1	0160202	AD-64 Third Party Software <i>Operating System and Utilities Software: The third party software includes: Windows 2000 Server software (Runtime Edition) with Service Pack 4; PcAnywhere 10.5 or higher.</i>	EA	\$0.00	\$0.00
1	0161762	AD-40/REP External Modem	EA	\$0.00	\$0.00
1	0161797	Unified Messaging, 50-Seat <i>Provides ViewMail, ViewMail for Microsoft Messaging and ViewCall Plus in 50 Seat increments.</i>	EA	\$0.00	\$0.00
1	0161805	AD-64 S/W License; 16 Port <i>Each Port Software License includes: (1) NEAXMail Ad-64 software CD set; documentation, system key, (1) ActiveFax s/w license; 25 seats of ViewCall Plus, 25 seats of ViewMail/VMM/VML and ViewFax (fax board(s) not included). Voice board(s), server platform, Windows 2000 Server and pcAnywhere are required but not included in these licenses.</i>	EA	\$0.00	\$0.00
1	0161815	AD-64 LTD. OS & UTILITIES S/W	EA	\$0.00	\$0.00
1	0161975	AD64, VFX/41JCT-LS PCI Fax <i>The VFX/41JCT-LS fax card provides 4 fax ports on a single PCI Card. ActiveFax software licenses (NEC# 0161976) are not included and are sold separately.</i>	EA	\$0.00	\$0.00
1	0161978	AD64 ActiveFax Soft Ware License (1 port) <i>Optional ActiveFax Software: Includes: (1) Software Port License of ActiveFax. Maximum ActiveFax Software capacity is 8 in a single system. Fax cards (NEC # 0161975) are not included and are sold separately.</i>	EA	\$0.00	\$0.00
1	0161983	AD-64, Dell GX270 <i>Platform Specs: CPU-Pentium 4 2.26GHz; RAM-512MG (4GB); PCI Slots (voltage)-4 slots total-all are PCI (5-volt); storage hours-1650; hard disk drive size 20GB IDE; maximum wattage-250 watts.</i>	EA	\$0.00	\$0.00
1	0161992	512MB DDR RAM-DELL GX270 ONLY	EA	\$0.00	\$0.00
1	150647	32 IP Seat License Promotion	EA	\$0.00	\$0.00

Your Price: **\$21,500.00**

SPIN #: 143008185 Total: **\$21,500.00**

Prices are firm until 2/13/2010

Quoted by: Michael Vertolli, mvertolli@comtecusa.net

Date: 1/14/2010

Initial

**ComTec Systems Inc**

Phone: (856) 691-5111 Fax: (856) 696-4666
2658 NW Blvd
Vineland, NJ 08360

Quote

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Date: **1/14/2010**

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Qty.	Part Number	Description	UOM	Sell	Total
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The terms and conditions of this quote are based on the attached legalities and approval of funding
If accepting, please sign and fax back to ComTec at 856-696-4666

Accepted by: _____

Date: 1/29/10Initial OK

Esparanza Academy Charter School
 301 W. Hunting Park Ave.
 Philadelphia, PA 19140
 215.457.3667
 SLD Form #: 900100000800272

FRN: 2011751

MICRO Technology Groupe, Inc.
 200 Rittenhouse Circle West, Unit 3
 Bristol, PA 19007
 SPIN 143008940

PROJECT #: 17 **NAME OF PROJECT: PVBXMmaintenance Agreement**

TOTAL COST (A+B): \$13,000.00

SECTION A: FOR ELIGIBLE COMPONENTS:

Qty Units/Hrs	Product/Service Description	UNIT COST	TOTAL Non-Recurring
1 Year	YR 1 PVBX Maintenance (pre-paid) to include the following scope of work listed below:	\$13,000.00	\$13,000.00
1 Year	YR 2 PVBX Maintenance (pre-paid) to include the following scope of work listed below:	\$15,000.00	\$15,000.00
1 Year	YR 3 PVBX Maintenance (pre-paid) to include the following scope of work listed below:	\$17,000.00	\$17,000.00
YEAR 1 TOTAL SECTION A			\$13,000.00

Comments: Total Cost (A+B) reflects year 13 funding only. Multi-year option is not valid without continued eRate funding.

SECTION B: FOR INELIGIBLE COMPONENTS:

Qty Units/Hrs	Product/Service Description	UNIT COST	TOTAL Non-Recurring
N/A		N/A	N/A
TOTAL SECTION B		\$0.00	\$0.00

PVBX Maintenance Agreement - Repair and upkeep of Innovative Technology PVBX eRate eligible hardware listed below with basic support and configuration changes. Maintenance not to exceed 40 hours in a 12 month period.

PVBX Unit

- (1) 32x32 PVBX Switch
- (25) Video Modulator Pair
- (2) Video Modulator Supply
- (3) Agile Modulators
- (1) Back up UPS APC 2200 RM3U